

ACCESSIBILITY

- **1. My Bunko group meets here every Thursday night and I would prefer that it not be shown on Thursdays.** Often, buyers call us as they drive by your home wanting to see it as soon as possible. As I mentioned earlier, buyers often buy on impulse and emotion. I prefer that we be far more sensitive to their schedule, could you please arrange for your Bunko group to meet at another place during the listing period.
- **2. I would prefer to have a 2 hour notice before showing so I can have time to tidy the place up.** For realtors, a two hour notice can be a real hassle, so if there is another comparable property that is “show ready”, realtors will usually show that one first because of the ease of getting in it. We don’t want to bump our property out of the list because of a scheduling difficulty.
- **3. We want you to be present at all showings.** I work with many sellers and buyers all of the time and the ability for me to drop what I am doing and be present here at all showings can often be an impossibility. We do not want to miss having your property shown because of my schedule, Also, your presence as well as mine, could hinder buyers because often they don’t feel as comfortable when the other side is present.