

# CONDITION

- 1. I don't want to have to do anything, we just want to sell it as it is.** Most buyers want to buy a home that they don't have to do anything to either or at least very little. Many buyers don't have the money after closing that affords them the ability to do anything. Other buyers will not be attracted to the property due to it's lack of curb appeal and lack of maintenance. Buyers, to a large degree, buy emotionally, your home must appeal to them.
- 2. We don't want to spend a lot of money out of pocket that we can't get a return on.** "I assure you that I don't want you to, that is why I will try to do my best to give you the best professional advice possible. I will also employ the services of our professional staging team, at no extra cost to you, to devise a strategy that helps you spend as little as possible to attract the right buyer for your property."